

Ref: 2018-19/MB/VTI/01/23

07 August 2018

## Negotiation Skills, Operational Efficiency and Optimizing Outputs

### VAT: 23

Negotiation is a dialogue between two or more people or parties intended to reach a beneficial outcome over one or more issues where a conflict exists with respect to at least one of these issues. This beneficial outcome can be for all of the parties involved, or just for one or some of them. The course thus helps the students in a longer run.

#### Details:

- Branch : MBA (1<sup>st</sup> yr)
- Department : Training & Development
- Date: 27<sup>th</sup> August, 2018 to 30<sup>th</sup> August, 2018.
- Duration : 30 hours
- Venue: MBA Seminal hall (Chanakya)



**Dr. Hemraj Verma**

**Head-Management Studies**

Head of Department  
Faculty of Management Studies  
DIT University, Dehradun

To: All Deans / Directors / Heads of Department

Chairman

Chancellor

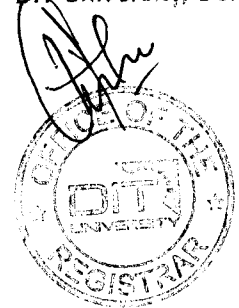
Vice Chancellor

Pro Vice Chancellor

Manager Admin

HR Department

For information circulation



1000006897	160102025	BTCSE	3rd Year	KAVITA RANA
1000006883	160102030	BTCSE	3rd Year	AMAN JUGRAN
1000007499	160102032	BTCSE	3rd Year	CHANCHAL DHINGRA
1000006921	160102033	BTCSE	3rd Year	ARHAN KHAN
1000007514	160102044	BTCSE	3rd Year	MANAS BHANDARI
1000006901	160102046	BTCSE	3rd Year	HIMANSHU CHUGH
1000007885	160102047	BTCSE	3rd Year	PANKAJ RAWAT
1000006726	160102048	BTCSE	3rd Year	RAHUL DIXIT
1000006694	160102049	BTCSE	3rd Year	BHAWANA BORA
1000006675	160102052	BTCSE	3rd Year	KIRTI SINGAL
1000006751	160102058	BTCSE	3rd Year	AKHILESH RANA
1000006939	160102059	BTCSE	3rd Year	BHUPENDRA SINGH RAWAT
1000007453	160102060	BTCSE	3rd Year	PURANJAY GUPTA
1000006696	160102062	BTCSE	3rd Year	MADHAV BARTH WAL
1000006961	160102063	BTCSE	3rd Year	AMAN ANIL LINGWAL
1000006944	160102064	BTCSE	3rd Year	LALIT PANDEY
1000007059	160102065	BTCSE	3rd Year	DHRUV SINGHAL
1000006747	160102067	BTCSE	3rd Year	ABHISHEK SHARMA
1000006713	160102068	BTCSE	3rd Year	KOHSHEEN KUNDU
1000006888	160102069	BTCSE	3rd Year	PURUSHAM GURUNG
1000006965	160102071	BTCSE	3rd Year	DEEPANKAR GUSAIN
1000007998	160102074	BTCSE	3rd Year	ABHISHEK VERMA
1000006667	160102075	BTCSE	3rd Year	MILAN SINGH KUSHWAHA
1000007143	160102076	BTCSE	3rd Year	PUSHPENDRA SINGH
1000006947	160102078	BTCSE	3rd Year	RAHUL PAURIYAL
1000007726	160102079	BTCSE	3rd Year	GEETIKA BANSAL
1000007868	160102080	BTCSE	3rd Year	ABHISHEK KUMAR
1000006930	160102081	BTCSE	3rd Year	AAKASH DHAPOLA
1000007860	160102083	BTCSE	3rd Year	ARPIT MANDAL
1000006903	160102084	BTCSE	3rd Year	DINESH CHAND
1000007112	160102089	BTCSE	3rd Year	RACHIT SINGH
1000007847	160102090	BTCSE	3rd Year	ANKIT CHOUDHARY
1000007432	160102091	BTCSE	3rd Year	HITESH VERMA
1000007866	160102093	BTCSE	3rd Year	MOHD UZAIR

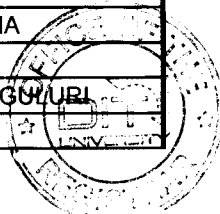
**Value Added Course**

**Negotiation Skills, Operational Efficiency and Optimizing outputs (VAT 23)**

Duration of course : 27th August - 30th August 2018

List of Enrolled Students as per SAP ERP

1000009596	175222022	MBA	2nd Year	ABHAY KUMAR
1000008326	175222008	MBA	2nd Year	ABHISHIKHA MEHTA
1000008293	175222036	MBA	2nd Year	ADITYA SHARMA
1000008245	175222028	MBA	2nd Year	AKANKSHA
1000009553	175222038	MBA	2nd Year	AKSHAY JAIN
1000008968	175222037	MBA	2nd Year	ANJU DEVI
1000008970	175222025	MBA	2nd Year	ANMOL PRATAP
1000009406	175222011	MBA	2nd Year	ANURADHA SHARMA
1000008366	175222014	MBA	2nd Year	ANUSUYA
1000010134	175222060	MBA	2nd Year	AVINASH CHOWDARY MAGGURI
1000008989	175222052	MBA	2nd Year	AYUSHI YADAV



1000008301	175222033	MBA	2nd Year	CHANDRAKANTA MANDAL
1000008316	175222055	MBA	2nd Year	DAKSH BHARDWAJ
1000008348	175222054	MBA	2nd Year	DEEPSHI GARG
1000008296	175222048	MBA	2nd Year	DIVYA SINGH
1000008204	175222026	MBA	2nd Year	HIMANI GOEL
1000009856	175222051	MBA	2nd Year	HIMANSHU NAUGAIN
1000008226	175222053	MBA	2nd Year	ISHU ADIWAL
1000009648	175222007	MBA	2nd Year	KANISHKA AWASTHI
1000008267	175222031	MBA	2nd Year	KASTOORI VERMA
1000009940	175222012	MBA	2nd Year	KHUSHBOO GUPTA
1000009912	175222047	MBA	2nd Year	MEGHA JOSHI
1000008382	175222046	MBA	2nd Year	MINAL TANDON
1000010082	175222056	MBA	2nd Year	MOHD RAEES
1000008341	175222050	MBA	2nd Year	MUSHTAQ ALI
1000009560	175222005	MBA	2nd Year	NIKITA MAITHANI
1000009587	175222030	MBA	2nd Year	NITIN CHAUHAN
1000008383	175222044	MBA	2nd Year	PALLAVI CHAWLA
1000009975	175222058	MBA	2nd Year	PARIKSHIT RANA
1000008964	175222035	MBA	2nd Year	POOJA MANRAL
1000008242	175222013	MBA	2nd Year	POOJA KUMARI SINGH
1000009574	175222045	MBA	2nd Year	PRAGYA PANWAR
1000008322	175222009	MBA	2nd Year	PRIYANSHI BHATT
1000009793	175222010	MBA	2nd Year	RAJNI MAHOR
1000009593	175222019	MBA	2nd Year	RISHABH SHAH
1000008264	175222002	MBA	2nd Year	RITIKA JOSHI
1000009582	175222041	MBA	2nd Year	SADAF VISAL
1000008346	175222018	MBA	2nd Year	SANIDHYA MALHOTRA
1000009398	175222020	MBA	2nd Year	SANJAY BISHT
1000010043	175222049	MBA	2nd Year	SHEELA DWIVEDI
1000009860	175222034	MBA	2nd Year	SHERRY GUPTA
1000008312	175222016	MBA	2nd Year	SHUBHAM AGGARWAL
1000009669	175222017	MBA	2nd Year	SURAJ SAMWAL
1000009865	175222003	MBA	2nd Year	SURBHI CHAURASIA
1000008368	175222040	MBA	2nd Year	TULIKA SHARMA
1000010044	175222059	MBA	2nd Year	VATSAL MISHRA
1000008308	175222004	MBA	2nd Year	VEDANT AGGARWAL
1000008298	175222024	MBA	2nd Year	VINEETA JOSHI
1000009628	175224006	MBASCM	2nd Year	ANKIT
1000008406	175224008	MBASCM	2nd Year	ASHISH DHYANI
1000008125	165224005	MBASCM	2nd Year	PIYUSH GUPTA
1000009411	175222029	MBASCM	2nd Year	RAVI RAPHAL
1000009527	175222023	MBASCM	2nd Year	SAGAR ASWAL
1000010084	175224007	MBASCM	2nd Year	SHANTANU KUKRETI
1000008352	175224004	MBASCM	2nd Year	SHUBHAM TYAGI

**Value Added Course**

**Course on Officers like Quality (VAT 24)**

**Duration of course : 27th March - 30th March 2019**

**List of Enrolled Students as per SAP ERP**

Student id	Student roll no	Course	Year	Student
1000005556	1501071017	BTPE	4th Year	A MAHESH

